

Head Hunter

We are a Royal Oak based technology consulting firm (a Microsoft Gold Partner) hiring several self-motivated, assertive, hunter-like professionals. We present that “right opportunity” for those who plan to kick the door wide open and successfully contribute to a continuously growing technology firm despite these tough economic times.

DUTIES AND RESPONSIBILITIES:

- Prospect talented and skilled candidates
- Establish and maintain high-level relationships with a feasible candidate pool
- Report details of your candidate pool
- Prepare candidates, resumes and submittals to present to decision makers
- Establish and maintain a good working relationship with the Corporate Executives and/or recruiting team manager

To qualify, you MUST:

- Prove you hold a Bachelor’s degree
- Have a minimum of 5 years of head hunting experience
- Possess strong knowledge of current technology platforms (software, databases, etc.)
- Be able to demonstrate superior knowledge and expertise of all aspects of technology recruiting
- Have a good understanding of billing, rate structures and pricing modules
- Be able to manage a reliable and consistent pool of skilled candidates
- Be able to report the details of your candidate pool
- Be able to maintain a good working relationship with executives
- Be a highly motivated self-starter who is **resourceful, creative** and can think on your feet
- Be competitive, trustworthy and reliable
- Exhibit stamina and have superior problem solving skills
- Possess outstanding listening and retention skills
- Possess excellent written and oral skills
- Be proficient in the Microsoft Office suite
- Be polished and professional in appearance and demeanor
- Be willing to make a lot of phone calls every day
- Have the tools and resources to be successful (phone, computer, etc.)
- Meet or exceed corporate assigned quotas

THIS IS A COMMISSION ONLY POSITION

If you are ready to face this opportunity head on, send your resume with a cover letter explaining why you would be “the” right teammate to: careers@trilliumteam.com